



Position: Loan Originator
Start Date: January 2021
Position Type: Full Time
Compensation: Base Salary + Commission

Company Description:

Azure Funding is a recreational financial services company that specializes in creative financing, leveraging its extensive network of conventional banks and investment funds. Azure primarily finances marine and aviation acquisitions. Joining Azure now in our start-up and growth phase will lead to tremendous opportunity for personal and professional development, and the ability for significant opportunity to grow with this business.

Responsibilities:

- Gathering documents, credit history and employment verification for prospective borrowers
- Determining the eligibility of a person for acquiring loan based on credit history
- Analyzing the requirements of a borrower and his ability to repay the loan
- Assist clients through the paperwork and document preparation required for acquiring loan
- Explain the terms and conditions of the loan to the borrower
- Work with various lenders to find the best deal for the client
- Establishing professional relationships with lenders to connect them with clients
- Comparing lender fees such as interest rates and closing costs to present options to the borrower
- Advising clients on their options and clearly explaining the legal and repayment details of any available loan
- Completing all closing paperwork with the lender, title company, insurance broker and any other relevant agency

Qualifications / Skills:

- Bachelor's degree (Major in Business Administration, Finance or Economics is a plus)
- 2+ experience in the lending or banking industry
- Ability to use relevant industry-specific computer programs (such as AppOne)
- Exceptional interpersonal skills and strong customer service orientation
- Excellent written and verbal communication skills
- Ability to work both in a team and independently